

12.31.19

Account numbers	SAM BUDGET ACCOUNTS	2020 Budget	Preliminary Year End 12.31.2019
4000	Exhibit Income		
4000.1	Exhibit Sponsorships	1000	1000
4001	Net Income from Artwork Sales	21,000	34,214
4002	Exhibit Lecture/ Workshop sales		
4003	Total Dinner and Receptions	8000	7200
4004	Other Exhibit Income		1225
4000	Total Exhibit Income	\$ 30,000	\$ 43,639
4005	Education and Outreach		
4005.1	Community Outreach	1700	1763
4005.2	Workshops	\$ 17,500	17619
4005.3	Youth Education	\$ 6,500	
4005	Total Education and Outreach	\$ 25,700	\$ 19,382
4006	Museum Rental	6000	\$ 3,052
4010	Memberships and Contributions		
4012	Memberships:		
4012.1	25-49	50	35
4012.2	50-99	4000	3400
4012.3	100-249	10,500	9520 #
4012.4	250-499	13500	11,750
4012.5	500-999	12000	11,495 #
4012.6	1,000-4,999	69000	63809
4012.8	5,000 - 9,999	30000	25000
4012.9	10,000 +	50000	46,280
4012	Total Memberships	\$ 189,050	\$ 171,289
4013	Donations		
4013.1	10 x 10		
4013.2	Colorado Give Day	25000	21877
4013.3	Additional Private Donations	500	408
4013.4	Donation Jar	6000	5581
4013	Total Donations	\$ 31,500	\$ 27,866
4010	Total Membership & Contributions	\$ 220,550	\$ 199,155
4015	Plein Air Event		
4016	Plein Air Event		
4016.1	Plein Air Sponsorships	4900	2400
4016.2	Plein Air Entries	3500	3530
4016.3	Plein Air Event Tickets	3000	2000
	Net Commission on Art Sales	23000	20477
4016.5	Plein Air other	50	0
4016	Total Plein Air	\$ 34,450	\$ 28,407
4017	Fundraising Events		
4017.1	Ticket Sales		

4017.2	Event Sponsorship / Donations		2000	3917
4017.3	Auctions - fundraising		5000	12625
4017.4	Event Income Other			
4017	Total Additional Fundraising Events		\$ 7,000	\$ 16,542
4018	Other Fundraising Donations			
4015	Total Fundraising Income		\$ 41,450	\$ 44,949
4020	Grants			
4021	Private Grants		55000	45000
4022.0	Government Grants			
4022.1	Government Federal			
4022.2	Government State		1000	7500
4022.3	Government Local		17000	19000
4022.0	Total Government Grants		\$ 18,000	\$ 26,500
4020	Total All Grants		\$ 73,000	\$ 71,500
4040.00	Other Income - Endowment spin off / HPTC funds		3250	\$ 15,242
	Gross Income Before Store Contribution		\$ 411,450	\$ 396,919
	Profit From Store		1500	0
	Gross Income including Store Contribution		\$ 412,950	\$ 396,919
5000	General Exhibit Expenses			
5000.1	Shipping		6400	5,861
5000.2	Exhibit Insurance		1560	826
5000.3	Advertising		12000	10,263
5000.4	Catalogue Printing		1000	2706
5000.5	Printing/Mounting/Framing		1400	893
5000.6	Other		500	152
5000	Total General Exhibit Expense		\$ 22,860	\$ 20,701
5001	Other Exhibit Expenses			
5002	Exhibit Artists Payments			
5003	Lecture/Workshops			0
5003.1	Dinner / Food Reception		10000	12595
5004	Misc Other Exhibit Costs		300	250
5001	Total Other Exhibit Expense		\$ 10,300	\$ 12,845
	Total Exhibit Expense		\$ 33,160	\$ 33,546
5005	Fundraising Expenses			
5006	Plein Air Event			
5006.1	Cash Awards / Prizes		1425	1425
5006.2	Adv / Marketing		5000	3606
5006.3	Ticketed event expenses		2500	2039
5006.5	Other - receptions/swag/etc		2000	2781
5006	Total Plein Air Event		\$ 10,925	\$ 9,851
5007	Fundraiser Events			
5007.1	Catering		2000	3914
5007.2	Rentals			
5007.3	Outside resources (labor/bands)			
5007.4	Advertising / Mailings			30
5007.5	Auction expenses		500	443

5007.6	Other			231
5007	Total Fundraising Events	\$ 2,500		\$ 4,618
5008	Mailings	4500		3937
5009	Fundraising Expenses - Other	550		0
5009.1	Enterprise Zone - fees	1000		1731
5005	Total Fundraising	\$ 19,475		\$ 20,137
5010	Education and Outreach			
5010.1	Senior Outreach	250		22
5010.2	Youth Outreach	750		82
5010.3	Field Trips / Community Outreach	1500		1661
5011	Workshop expenses artist pmts	8750		8532
5011.1	Workshop expenses other	750		603
5010	Total Education And Outreach	\$ 12,000		\$ 10,900
5015	Supplies			
5015.1	Postage/Shipping	750		673
5015.2	Office Supplies	1750		1806
5015.3	Museum Supplies	2500		2800
5015	Total Supplies	\$ 5,000		\$ 5,279
5026	Professional Fees	4500		4525
5027	Contract Fees	40000		28,230
5025	Total Contract & Professional Fees	\$ 44,500		\$ 32,755
5028	Wages and Benefits			
5028.1	Wages	215000		221,466
5028.2	Payroll Taxes	19000		18177
5028.3	Workman's Comp	1550		1550
5028	Total Wages and Benefits	\$ 235,550		\$ 241,193
5040	General and Administrative			
5040.1	Board Expense	250		51
5040.2	Entertainment and travel	500		484
5040.3	Continuing Education	3000		1344
5040.4	Dues and Subscriptions	2200		1685
5040.5	Advertising - General	2500		1924
5040.6	Volunteer Expense	550		366
5040.7	Mileage and reimbursements	450		
5040.9	Bank Service / Pay Pal	4000		4864
5040.10	Interest LOC			0
5040.11	Licenses & Permits / not computer	350		286
5040.12	Over Short			23
5040.13	Sales Tax Adjustment???			33
5040	Total General and Administrative	\$ 13,800		\$ 11,060
5041	Computer/ Equipment Expense			
5041.1	Purchases	1500		416
5041.2	Software / Licenses / Website hosting	9000		4121
5041.3	General Tech support	1000		450
5041.4	Computer Services / repairs	500		200
5041.6	Copier Lease / Copies	2000		2383
5041	Total Computer/ Equipment Expense	\$ 14,000		\$ 7,570

5042	Insurance	5750	\$ 5,037
5043	Building Maintenance		
5043.1	Maintenance and repair	4500	2741
5043.2	Snow removal	1200	979
5043.3	Cleaning	8000	7925
5043	Total Building Maintenance	\$ 13,700	\$ 11,645
5044	Security	1264	\$ 1,054
5045	Telephone and Utilities		
5045.1	Telephone / Int.	2200	2006
5045.2	Electric	6500	7669
5045.3	Gas	2400	2748
5045.4	Water	1100	1074
5045	Total Telephone and Utilities	\$ 12,200	\$ 13,497
5046	Rent	900	\$ 900
	Total Expenses	\$ 411,299	\$ 394,573
	Net Operating Income-Cash Method	\$ 1,651	\$ 2,346
	Depreciation		